

Don Karner
Frank Fleming
Russell Newnham
21 ABC

# The Future isn't a technology revolution...

...It's a business revolution, enabled by technology

# and powered by batteries

**MOBILE ELECTRICITY** 



## Why batteries fail...

### Improper operation

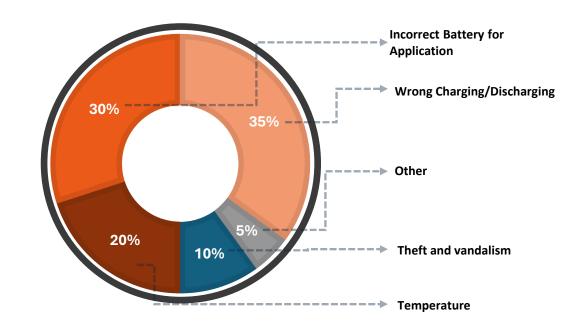
Main cause in over 50% of cases

### **Incorrect application**

Accounts for 30% of battery failures

### Theft and vandalism

Accounts for around 10% of losses



## **USER IGNORANCE**



## The Solution – Expert Monitoring

Expert monitoring for non-expert Users

Low cost

Simple installation

**Universal Application** 

Monitoring battery operation and health

Not invasive of User time

Alerting of abnormal conditions

Rich data set for those interested

Computational resources

External data available

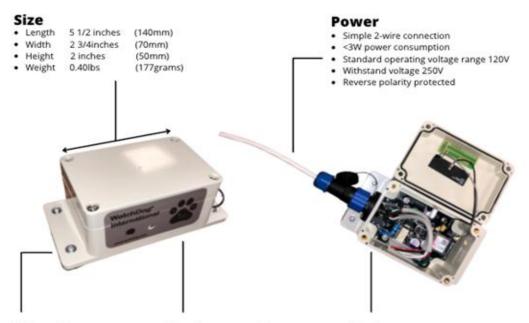
Infinite analytic resources

High-volume data storage





## The Solution – Battery Expert In A Box



### Mounting

- Fastener
- Magnetic

### **Environment**

- Storage Temperature -40 to 176°F (-40 to 80°C)
- Operating Temperature

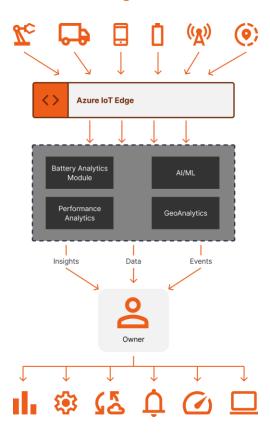
   4 to 140°F (-20 to 60°C)

### Data

- · 6 month data storage in WatchDog
- · Raw data data download from Web site
- · 2.1 mV resolution
- 1% voltage accuracy
- ±0.5°C temperature resolution



## The Solution – Expert Analytics



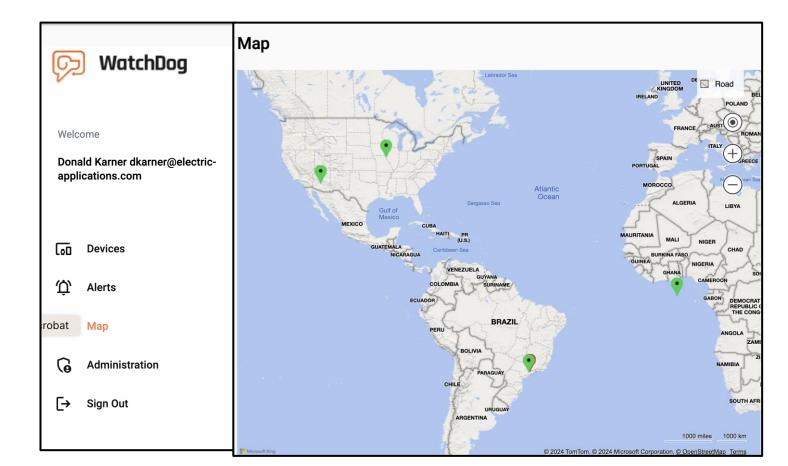


## The Solution – Cloud Based Analytics

### **Streaming Analytics on Operational Data** Hi/Low Volts Hi/Low Temp. Geo Fence Theft Detection **Machine Learning-based Performance Analytics** Under/Over Bat. Health Run/Reserve Time Life Remaining Thermal Runaway Charging **Extensive User and owner Information** System Product Warranty Predictive Bat. Metrics Operation Performance Conformance Maintenance



## The Solution – User Tools





## **Graphical Data**





## **User Analytics**

## **Our Analytics – Conditional Alerts**

Alert	Description	
High Temperature	Battery has experienced an abnormally high temperature that may shorten is operating life	
Low Temperature	Battery has experienced an abnormally low temperature that may reduce its performance	
Charge Battery	Battery has remained discharged for an extended period and requires charging	
Infrequent Charging	Battery is not charged frequently enough to prevent capacity loss	
Low on Load Voltage	Battery has operated at a voltage too low to provide optimum equipment performance	
Over Discharge	Battery has been operated at a very low state-of-charge that may reduce performance/life	



## **Our Analytics – User Notifications**

Sustained Low State of Charge	WDSA13.93395024392	9/20/2019, 1:00 AM
Sustained Low State of Charge	WDSA13.93395024399	2/13/2020, 1:00 PM
Sustained Low State of Charge	WDSA13.93395024857	7/11/2019, 12:00 AM
R No Full Charge	WDSA13.93395024867	12/19/2019, 10:00 PM
Sustained Low State of Charge	WDSA13.93395024871	5/9/2020, 9:00 AM
Sustained Low State of Charge	WDSA13.93395024875	8/18/2019, 6:00 PM
☐ Sustained Low State of Charge	WDSA13.93395024881	1/25/2020, 9:00 PM
W Very High Sustained Battery Temperature	powerbox truck # 3	7/10/2021, 9:00 PM
<b>♯</b> Sustained Low Temperature	photo room batts	2/15/2021, 6:45 AM
R No Full Charge	photo room batts	12/9/2020, 11:00 PM



### WatchDog

Advisory Notification for Watchdog Unit: WDSA13.93395024392

#### Alert Details:

Time Initiated: 2019-06-21 00:00:00.000 Low Operating State-of-Charge

### Description:

Battery is operating for long periods at a low state-of-charge reducing its operating duration and life.

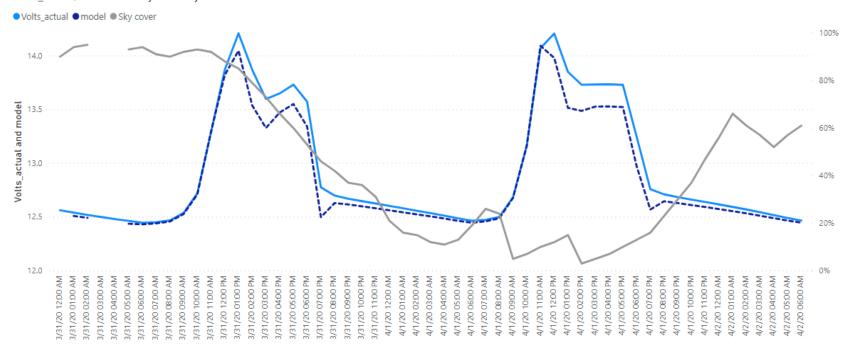
### Recommended Action:

Evaluate magnitude of load and charging capability to determine why charging is not capable of returning the battery to a high



## **Our Analytics – Predictive Modeling**

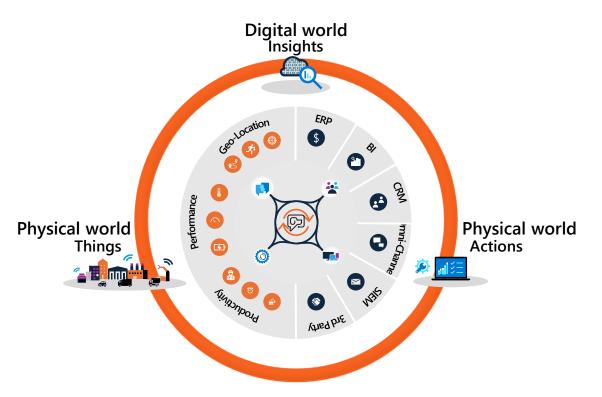
Volts actual, model and Sky cover by Date and Hour





## **Our Analytics – Company Focused**

- 1 Data: Capture data across business
- 2 Insight: Connect and synthesize data
- 3 Action: Improve business outcomes





## **Our Monitoring – Beta Partners**





## **Our Monitoring – Experience**

- 200 devices have participated in Watchdog beta testing
- We have captured 55,000 days of operating data
- We have demonstrated data collection on multiple continents
- We have captured data for various operating protocols
  - Reserve power
  - Motive power
  - Telecommunications
  - Mobile power
  - Off grid



### **Our Protection – Patents**

### Issued US Patents

US 10,823,786 B2
Battery With
Internal Monitoring
System

# US 10,830,827 B2 Operating Conditions Information System For An Energy Storage Device

US 10,627,451 B2
Systems And
Methods For
Determining Battery
Theft

### US 11,243,260 B2

Systems And Methods For Determining Operating Mode Of A Battery

















### US 10,921,381 B2

Systems And Methods For Monitoring And Presenting Battery Information



System And Methods For Determining Thermal Runaway Of A Battery

#### US 10,816,607 B2

Systems And Methods For Determining A State Of Charge Of A Battery State Of Charge

### US 10,816,607 B2

Systems And Methods For Determining Crank Health of a Battery



## Our Future - Data Focused







Don Karner don.karner@wchdog.com +1 (602) 697-4395